

Top Tips for Software Audits



Navigate Clear

Navigate Clear Perspectives

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Risk

Ensure the optimum outcome under audit by understanding your position.

Here are a few key items to review:

1.

Understand your use rights. Software rules can be complex and can change.

2.

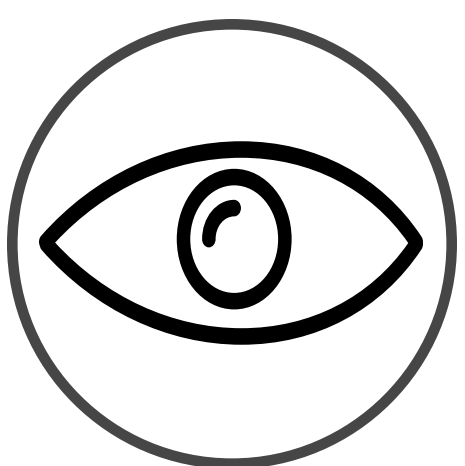
Do you agree with the measurement of software and the understanding of usage rights? For example, was the software sold to you with different terms than it's measured by?

3.

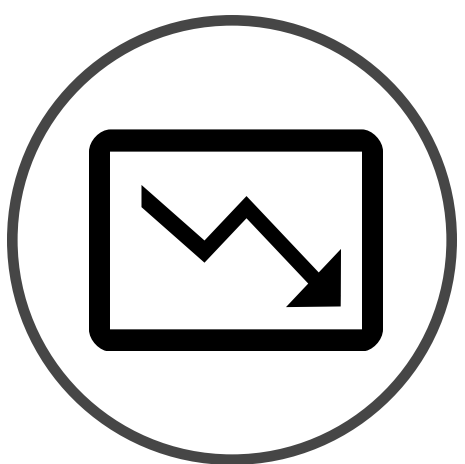
Know your history. Review license, entitlement, and deployment changes. Historical changes can have a significant impact findings.



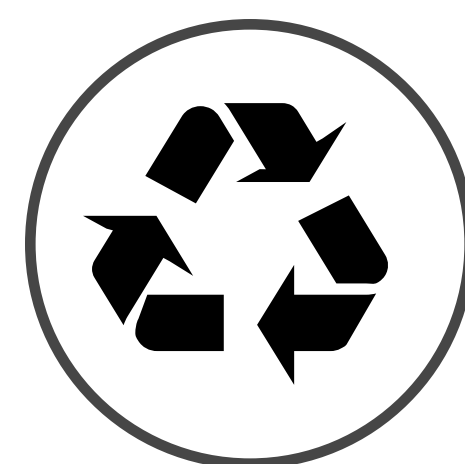
Added Benefits to Proactive Software Asset Management (SAM):



Visibility
of cost & usage



Reduction in risk
control spend & usage



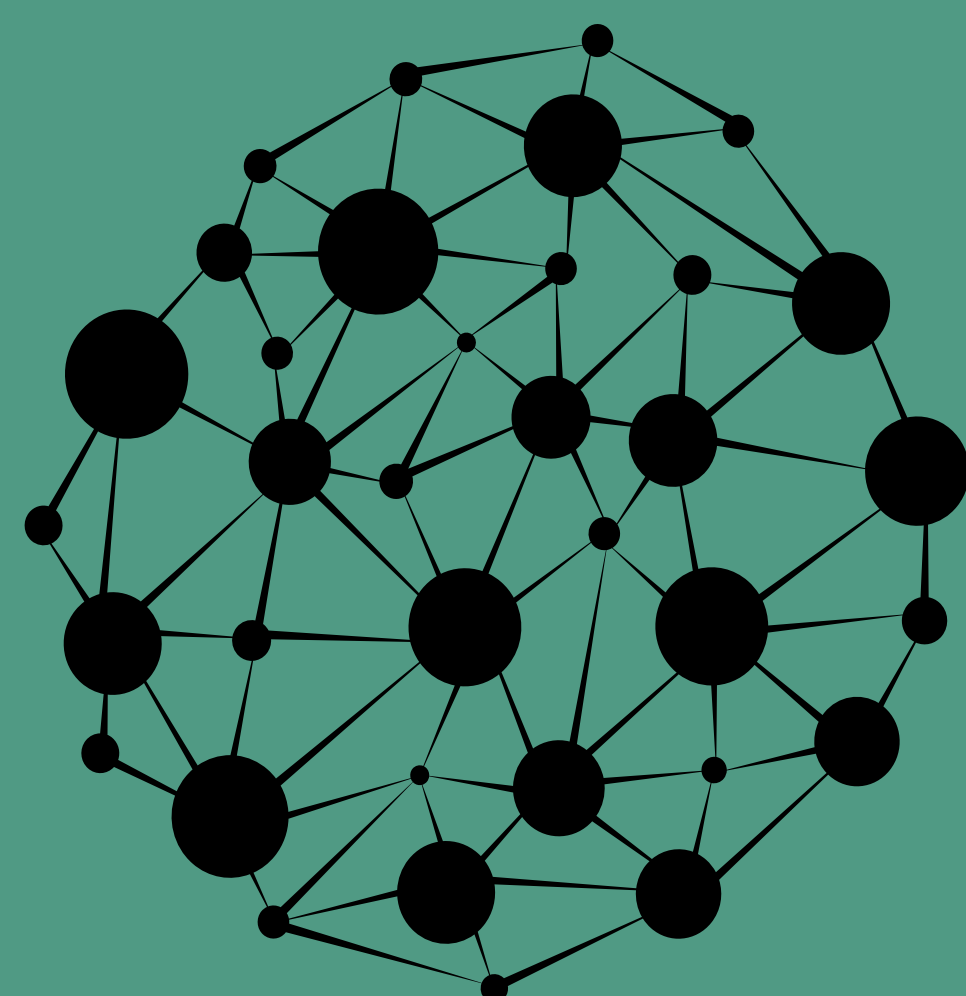
Recycle-Redeploy-Optimise
Reduce cost & maximise assets

Investing in SAM before an audit offers many added benefits and reduces the risk of unexpected audit findings. Audits can take resources away from other projects because they are rarely planned. Dealing with software usage in a programmatic way puts you in control of costs, assets, and resources.

Reporting



Stakeholders



Audits may involve multiple organisations and numerous departments for each company.

Understand what each stakeholder is driven to achieve.

Stakeholders expect successful results as soon as possible.

Negotiating a commercial agreement may resolve an audit finding, however the best outcome for your negotiation is to understand your starting position.



Your Team/Organisation



Software Vendor



3rd party Auditors

Stakeholder Interests

No surprises

Compliance to shareholders

Professional reputation

Accurate and predictable cost of software

Revenue aligned with usage

Client satisfaction

Effective use of resources

Clients with continued investment

Valued as a client



About Us

We are an independent software advisory firm with extensive skills in IBM licensing.

We believe customers should understand everything about their usage rights. We recognise that not all clients want to invest in maintaining skills for every vendor. We can educate your teams or offer expert advice about your rights and ongoing reporting requirements.



Our Skills

We are certified by the International Association of IT Asset Managers for Software Asset Management or more simply, we are IAITAM CSAM certified.

This certification shows a global recognition of our skills.



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+61 404 327 317



info@navigateclear.com



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